



BANQUE DE COMMERCE ET DE PLACEMENTS

Established in 1963 as a Swiss bank, BCP segments its activities into two well-established core businesses: Commodity Trade Finance and Wealth Management. These are reinforced by our expert Treasury services. BCP enjoys a solid reputation as a high-quality service provider in all of its banking fields. Founded under Swiss Banking Law and Regulations, BCP is supervised by FINMA, the Swiss financial markets supervisory authority. Headquartered in Geneva, BCP also operates a branch in Luxembourg and a representative office in Dubai. More information can be found at www.bcp-bank.com.

To strengthen our **Wealth Management (WM)** department, we are currently looking for a

HEAD OF ASSET MANAGEMENT & ADVISORY

In this exciting role you will report to the Head of Wealth Management and you will be responsible to develop and grow the Asset Management & Advisory team and to define the investment strategy of the Wealth Management.

PURPOSE OF THE ROLE

- Responsible for the Asset Management division, including advisory and discretionary activities.
- Develop and manage the related team.
- Lead and actively define the investment strategies of the WM.
- Elaborate the Client Value Proposition related to investment solutions.
- Contribute to research, screening, identification & analysis of potential investment opportunities.
- Provide investment proposals, portfolio and performance reviews taking into account regulatory and tax aspects.
- Handle the management, reporting and monitoring of client's mandates.
- Support Relationship Managers in the business development (pitches), offering them all the benefits of delegated management and advice. Participate significantly in the commercial effort of the team with an acquisition and development of clients.
- Lead and actively participate in BCP publications: BCP weekly insight letter, BCP Monthly View and BCP Outlook.
- Lead and actively participate to the Investment Strategy Committee.
- Collaborate closely with custodians, third-party platforms, auditors and stakeholders.
- Draft and keep related policies up to date.
- Improve the Asset Management IT tools in cooperation with the IT division, whenever needed.

REQUIREMENTS

- University degree in Economics, Finance or equivalent, combined with CAF/CAIA education.
- 5+ years of proven experience in a similar position within a bank, an asset manager, a fund management company or a family office.
- Strong management and leadership capabilities.
- Experiences with Emerging Markets clients.
- Knowledge of the Swiss private banking market environment.
- Persuasive and ability to effectively promote views and ideas to clients (internally and externally).
- Commercial and dynamic mindset.
- Strong interpersonal skills and capacity of using initiative.
- Advanced computer skills, particularly in MS Office and Bloomberg.
- Excellent written and verbal communication skills and professional credibility.
- Fluent in French and English.
- Swiss resident.

OTHER

- Location: Geneva.
- Starting date: as soon as possible.
- Activity rate: 100%.

Please send your complete application file (**cover letter, CV, work certificates and diplomas**).

Please kindly note that with no answer from us within 3 weeks, you can consider that your candidacy was not selected for this position.

Thank you for your understanding.