



BANQUE DE COMMERCE ET DE PLACEMENTS

Established in 1963 as a Swiss bank, BCP segments its activities into two well-established core businesses: Commodity Trade Finance and Wealth Management. These are reinforced by our expert Treasury services. BCP enjoys a solid reputation as a high-quality service provider in all of its banking fields. Founded under Swiss Banking Law and Regulations, BCP is supervised by FINMA, the Swiss financial markets supervisory authority. Headquartered in Geneva, BCP also operates a branch in Luxembourg and a representative office in Dubai. More information can be found at www.bcp-bank.com.

To strengthen our **Asset Management & Advisory team**, we are currently looking for an

Investment Advisor

In this exciting role you will report to the Head of Asset Management & Advisory and be responsible for developing the advisory activity and the investment advisory mandates. You will collaborate with the Client Relationship Managers (CRMs) to provide our clients with investment ideas and trading advices across all asset classes. We are a dynamic, openminded and agile team that enjoys working to provide the best in class advice to our clients.

MAIN TASKS

- Generate tactical investment ideas in a regular basis and market them to our clients and our CRMs.
- Support CRMs in their prospecting and acquisition efforts.
- Deliver holistic investment advices and a truly outstanding client experience.
- Define the universe of financial assets that are available for the Bank's advisory clientele and upon CRM request, prepare portfolio proposals for the clients under advisory mandates and also for discretionary mandates if needed.
- Accompany the CRMs in their business trips when they visit clients or prospects.
- Participate actively to the BCP weekly insight meeting and Strategic Investment Committee.
- Contribute to the BCP publications: BCP weekly insight letter, BCP Monthly View and BCP Outlook.

REQUIREMENTS

- University degree in Economics, Finance or qualification considered equivalent. CFA, CAIA, SAQ an advantage.
- At least 5 to 10 years of experience in the Wealth Management within a bank, an asset manager, a fund management company or a family office.
- Proven experience with Emerging Markets clients.
- Knowledge of the Swiss private banking market environment.
- Persuasive and ability to effectively promote views and ideas to clients (internally and externally).
- Commercial and dynamic mindset.
- Strong interpersonal skills and capacity of using initiative.
- Advanced computer skills, particularly in MS Office and Bloomberg.
- Excellent written and verbal communication skills and professional credibility.
- Fluent written/spoken French and English.

OTHER

- Location: Geneva
- Starting date: Immediate
- Activity rate: 100%

Please send your complete application file (**cover letter, CV, work certificates and diplomas**).

Please kindly note that with no answer from us within 3 weeks, you can consider that your candidacy was not selected for this position.

Thank you for your understanding.